

CEproof is a market-leading consultancy in CE marking for European Directives

Nov 2008  
Issue 5



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New Zealand Office

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# MARKLINE

The newsletter of the CEproof organization

## CEproof Unveils Multi-Lingual & Upgraded Compliance Software at METS 2008

Our award-winning CE compliance software CE-Pro has just been significantly upgraded to make its output multi-lingual. The EU Recreational Craft Directive (RCD) requires boat manufacturers to issue Owners Manuals & Declarations of Conformity in the language of the purchaser. For manufacturers with numerous models each with various options, the writing of Manuals & Declarations is a very significant task.

At the request of our many users around the world, we will be launching, at METS, a version that enables the manufacturer to generate both these documents, specific to an individual boat, in one of a number of European languages at the click of a mouse.

The manual template can be modified to include any optional text that the builder may require, from training information to warranty terms. The manuals can also be adapted to match the builder's corporate image.

Should this not be enough, CEproof has also teamed up with Mitchell Design Solutions in California to produce very high-quality, personalised Owners Manuals that include CAD-generated drawings. Aimed at very high-value craft, these high-class, individually bound manuals can be a powerful marketing tool; yet they start from the basic CEpro data and can be produced as efficiently as is possible.

-   English
-   Dutch - Nederlands
-   French - Francais
-   German - Deutsch
-   Greek
-   Italian - Italiano
-   Norwegian - Norsk
-   Spanish - Espagnol
-   Swedish - Sverige



# Adagio (adah'jyo) 1746 (It.) *adv.* slowly

When you have a vessel as comfortable as this (see photo right), going fast means you spend less time onboard; and who wants that!

In 2006, we began discussions for the CE marking of this very agreeable Chuck Paine designed 22 metre aluminium Motor Yacht. The vessel was built in New Zealand and the project was managed for the Australian owner by John Vitaly, from Diverse Projects Ltd in Auckland.

Because the vessel was to be imported into Australia and its home port is to be Jersey UK, it was required to comply with the recently introduced *National Standard for the Australian Builders Plate* for Recreational Boats and also the *EU Recreational Craft Directive (RCD)*.

Due to a masterstroke of administrative adeptness, the Australian Builders Plate has been largely harmonised with the RCD and CEproof was able to offer Diverse Projects a "two-for-one" deal for Adagio.

In fact, CEproof can now offer both CE marking and the ABP for any vessel being imported into Australia and/or the EU at a very competitive rate; add in commercial MCA (<24m) compliance from CEproof and you have the complete package.

CEproof also supplied the vessel's operating documents including an extended Owners Manual and a Technical Data file linked into the vessel's computerised IDEA Yacht Management System.

Diverse Project Ltd can be contacted at [www.diverseprojects.com](http://www.diverseprojects.com)



M.V. ADAGIO

*This is not a model!*



You would need a large mantelpiece for this boat!



Adagio's 4m sailing dinghy.

One of the great delights of CE marking the M.V ADAGIO was also CE marking the vessel's sailing tender (see photo left). Chuck Paine also designed this sweet little Redwing sailing dinghy. It has a bolt on keel and is designed to nestle alongside the Zodiac on Adagio's flybridge (see photo above). The keel, sails and rigging are kept in a box on the flybridge. The boat is assembled in-situ and dropped over the side using the crane. Great fun!

Paul Tingey in New Zealand built the dinghy from traditional materials and using traditional methods.

## **Alasdair doing it tough !**

Our human interest story for this issue concerns our Managing Director, Alasdair Reay. Here is a photo of Alasdair, now without glasses, finding himself late for a meeting in Berlin and having to run 26 miles (42km in Europe – ed) to get there.



# CEproof shrugs off the mood & hails IBEX a success!

With the credit crunch sending the economy into freefall, days before the IBEX 2008 show in early October, it was no surprise that the number of both exhibitors and visitors was down.

CEproof's booth however, at IBEX for the second year in succession, was very busy. The shrinking US market has sent manufacturers looking to expand in other markets and with the strong Euro to Dollar exchange, Europe is the obvious choice. Many first-time exporters were forming queues at the CEproof booth to discuss how to take this forward. Some very experienced exporters were also to be seen sitting around the table with Alasdair Reay, Craig Morris and Ian Curtis, the Directors of the newly formed CEproof Group, which is to focus solely on CE marking work in the USA.

Leading the charge was Moeller Marine Products, manufacturer of plastic fuel tanks which are fitted in around 40% of the small craft built in the USA. Moeller were impressed that CEproof's methods result in a dramatic reduction in the number of certificates required to cover their families of tanks and that the certificates do not need re-issue until either the product or the regulations change.

No more annual renewal fees and the administration that goes with it! Moeller and CEproof shook hands on the deal for CEproof to handle their CE marking requirements from 2009.



## CEproof's new Office in Auckland

*After working at a number of dispersed locations throughout the City, CEproof's New Zealand office has relocated to Westhaven, right in the middle of all the marine action.*

*The office is located above Riviera Marine; a short walk to Team New Zealand and next door to the HQ Pub. Some things in life are meant to be.*

*Contact details remain the same.*



*First we did the DROP TEST!*



*Then we did the SWAMP TEST!*

## We don't always do the big boats!



*And then we went for a SEA TRIAL!*

CEproof made a pleasant summer time visit to Bulgaria to conduct the handling and sound testing of Sibel Marine's new jet boat, known as the Sea Dancer. Powered by a 110hp Weber water jet engine and fitted with a patented joystick combined throttle and helm, the 3.2m boat can hit 40 knots with its compliment of two crew. (*I'll drive!-ed*)

With a relatively low deadrise, the boat can be taken through spins on flat water. CEproof staff had far more fun than they should have had that day! The boat is available in a range of colours, including yellow.

More details at [www.sibelmachine.com](http://www.sibelmachine.com).

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